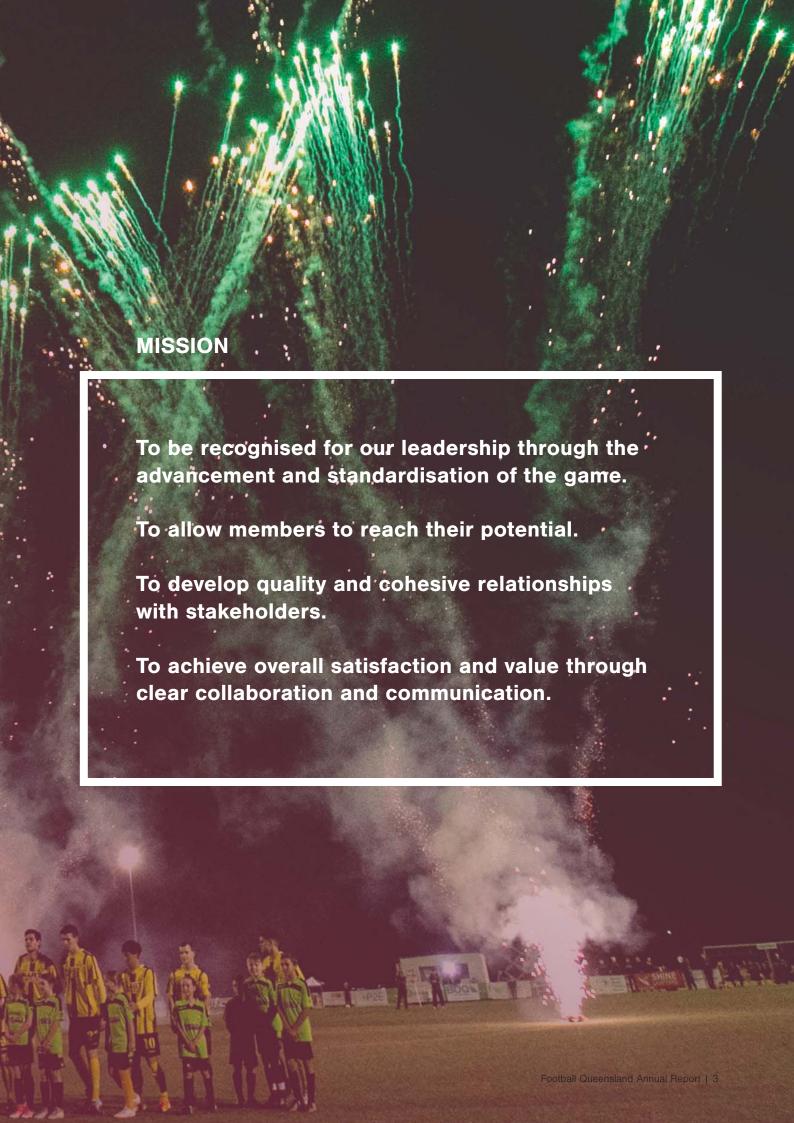




ANNUAL REPORT







Our Role

Football Queensland (FQ) is recognised by both State and Federal Governments and Football Federation Australia (FFA) as the governing body for association football (soccer) in Queensland.

We are a member of the national governing body FFA and through this connection affiliated with Federation of International Football Associations (FIFA).

As the governing body, we are charged with all facets of football in Queensland across semi-professional, amateurs, women, youth, juniors, referees and are responsible for the administration, promotion and delivery of football and futsal (indoor football) in the state.

We are a not-for-profit organisation run by a Board of Directors (elected by football stakeholders made up from Zone Representatives) and receive funding through membership and club affiliation fees, government grants and corporate sponsorship.

Our Partners























Contents

- 6 President's Report
- 7 Football Queensland Board
- 8 Geoff Foster CEO 2007 2018
- 10 Registrations
- 12 Futsal
- 14 Social Football
- 16 Coaching Direction
- 18 State Teams
- 19 Skill Acquisition Program
- 20 Referee Development
- 22 NPL Expansion
- 24 NPL Awards
- 26 Marketing, Media & Sponsorship
- 28 Financial Summary
- 29 Financial Report 2017
- 59 FQ People



01

President's Report

Greg Redington OAM

It is fair to say that Football Queensland faced, and conquered, a number of challenges in 2017.

As the year closed there was the Football Federation of Australia's constitutional amendments issue as FIFA sought changes. But that was just part of what turned out to be a year of change and advancement at the Meakin Park headquarters of Football Queensland, a season that began with the flooding of the playing fields at Meakin Park. It was a setback but we overcame that problem quickly.

Player numbers plateaued in 2017 following a peak in 2016. Football Queensland must continue to develop and explore opportunities for future potential initiatives to expand programs and services across this diverse state. Retention in the game needs to be dealt with and not ignored or accepted as just one of those things that happens. That remains one of our most important challenges.

Our ten member zones must be recognised and congratulated for their continued commitment to providing support to the objectives of FQ and the goals of FFA in continuing to implement the Whole of Football Plan.

I wish to acknowledge and thank the thousands of volunteers who make this game the number one in Australia as a team participation sport. Your efforts are recognised and sincerely appreciated. Without your unqualified support the 270 plus clubs across our state would not be able to continue to grow and provide opportunities to play this fantastic game.

Another key area that provided FQ with great satisfaction was in sponsorship. In this area FQ kicked several goals by lifting revenue from backers by 57 per cent. We welcomed aboard seven new sponsors in The Courier-Mail, Oaks, Kappa, Uhlsport, NAB, Total Tools and Green Energy.

Queensland's top-tier competitions will expand in 2018 with both NPL and NPLW increasing to a 14-team competition and the introduction of FQPL.

There was significant development in the administrative side of the game at FQ level. Widely experienced sports administrator Richard Griffiths came on board as Chief Operating Officer in September and was subsequently elevated to the CEO role, to replace Geoff Foster in February, 2018. Richard changed to the world game after more than 20 years in the AFL and AFL Queensland systems.

It would be remiss not to farewell Geoff Foster, who resigned as CEO late in the season. Geoff was an outstanding leader of the code and will always be remembered for his diligent attention to football.

Our goal as a board, executive and team at FQ is to provide continued high quality services to the football family across the state and to provide opportunities for all to participate. And most importantly to ensure the most rewarding and best experience possible is delivered to all players, coaches, referees, club administrators, parents and members of the football family. This game is a great game but has the opportunity to be fantastic if it continues to unite and work as one.

I would like to thank you for allowing me to represent you as Chair of FQ. I have enjoyed the journey and people I have had the pleasure of meeting and working with. You must all remind yourselves you are part of the World Game and to make it great you have to unite and be one!

Thank you all for your strong support over the last five years and may you continue to grow and evolve to a stronger and greater sport.



Board Members



Greg Redington OAM

As a director of Coutts Redington Chartered Accountants Greg has used his wealth of experience in management, accounting, taxation and audit in practice, becoming a specialist in taxation and business advice. He has a passion for all things football and a strong desire to help grow the sport across all of Queensland.



Andrew Johnston

Andrew has worked in the travel and tourism industry for over 20 years, holding senior roles including general management with a particular focus on contract negotiations and procurement.

Andrew also has experience as a director of an online travel business headquartered in Cairns.



Glenn Smith

Glenn has extensive business operations and marketing experience through the expansion of his family business Budget Steel. Glenn is actively involved in community roles that have seen him as Apex President, Vice-Chair of the Cooinda Aged Care Board, Wide Bay Football Association President and Gympie Music Muster Chairman.



Samantha O'Brien

Samantha is a Partner of DLA Piper, one of the largest business law firms in the world and specialises in financial services regulation. Samantha was listed four years running as one of Australia's leading insurance lawyers in the 'Best Lawyers' reports published by the Australian Financial Review.



Llew Jury

Llew brings 18 years of international digital and technology business experience at the board level as founder and Managing Director of the Reload Business Group. With 75 staff in four countries, Llew understands the importance of implementing smart and innovative digital strategy to grow organisations, while maintaining effective risk management and compliance.



Tony Davis

Former President and board member of Sunshine Coast Football Zone Tony Davis has been involved with football his whole life, through playing, coaching and administration. Tony owns a successful transport brokerage company and sat on the original board of Glasshouse Christian College. His football background from community to zone gives Tony an understanding of the different needs within the game at various levels.



Ben Richardson

Ben has been involved within the human capital services sector for some 18 years. His experience includes that of business process outsourcing, performance management, executive search, talent engagement and retention, and change management. For the last 6 years he has focused his efforts in a corporate advisory/executive mentoring capacity with various groups and individuals on a project by project basis.



02

Geoff Foster CEO 2007 - 2018

A wonderful era in sport came to an end in 2017 when Geoff Foster announced he would be retiring as Chief Executive Officer of Football Queensland in February 2018.

From his first days in administration – as president of the Maroochydore Football Club on the Sunshine Coast in 1993, then on to the head role in state football – Mr Foster proved to be a loyal, passionate, shrewd and forward-thinking ambassador for the game.

It goes without saying that Mr Foster was a rock in the development and transition of Football Queensland from periods of instability and uncertainty into a financially stable, successful and highly regarded sports operation. He was a guiding light through some tough times but soldiered on to turn things around and FQ salutes him for that.

Mr Foster went from Maroochydore to the Federation Board in 1995 and he was elected Deputy Chairman in 1997, then Chairman from 1999 to 2002. It was then that Mr Foster moved on to the Queensland Soccer Federation (now known as Football Queensland) in 2002. He served as President of QSF for three years until 2005, when he took a break from that position for two years, although he was never far away from administration because he continued on as a director.

It was in 2007 that Mr Foster accepted the role of CEO of the Queensland Soccer Federation to launch what was to be a fruitful relationship. One of Mr Foster's tasks was to build on changes to governance following the publication of the Crawford Report.

Other key developments under Mr Foster included the Statewide Facility Audit; a successful grant application for floodlighting at Meakin Park; NPL and FQPL scholarship programs; the introduction of 9 v 9 for under-12s; the development of FQ Community Cup, to be staged in Mackay in July 2018; the acquisition of a number of new sponsors; and cementing a strong relationship with the Brisbane Roar.

During Mr Foster's reign the National Premier Leagues Queensland was launched and was to be followed last year by the creation of Football Queensland Premier League (FQPL), giving the state, for the first time, a two-tier competition structure bringing with it promotion and relegation.

One of Mr Foster's last tasks was to appoint Richard Griffiths as Football Queensland's Chief Operations Officer.

Mr Griffiths was initially involved with the Melbourne Demons before he became Chief Executive Officer of AFL Queensland. In 2010 Mr Griffiths accepted a role with new AFL club GWS Giants, before returning to Brisbane in 2016 and linking with Football Queensland in September 2017.

Mr Griffiths was subsequently promoted to the CEO's role when Mr Foster announced his resignation, effective from February 3, 2018.

FQ President Greg Redington paid tribute to Mr Foster's service to the code in Queensland for over a quarter of a century.

"On behalf of the Football Queensland Board, I would like to thank Geoff for his outstanding contribution to football over the past 25 years," Mr Redington said.

"He has overseen major reforms during his 11-year tenure as CEO at Football Queensland and his influence extends far beyond that.

"His legacy is a financially strong organisation ready to capitalise on the foundations he has built."



Life Members

Mr. B Bainbridge	1989
Ms. A Baker	2000
Mr. J Bomben	1991
Mr. I Britten	2002
Mrs. P Brusasco	1997
Mr. I Brusasco AO	Pre 1985
Mr. G Canale	1991
Mr. W J Dann	1987
Mrs. F Dower	1990
Mr. B Evans	2003
Mr. W Firth	1992
Mrs. G Fox	2003
Mrs. P Gilbert	1981

Ms. G Harris	1982
Mr. P J Harte	1988
Ms. L Ketter	1991
Mr. S Lindsay	2001
Mr. D Look	2002
Mr. D O'Brien	2004
Mr. J Page	2000
Mr. K Pearson	Pre 1985
Mr. O Pezet	1998
Mr. F Robins	1992
Mrs. E Watson OAM	1979
Mr. R White	2003

Members

Zone Representatives

Football Brisbane - Glen Brown
Football Brisbane - Brendon Boss
Football CQ - Andrew Pelling
Football CQ - Ray Geraghty
FNQ Football - Leo Ward
FNQ Football - Naomi Rooker
Football Gold Coast - Vacant
Football Gold Coast - Paul Rushton

NQ Football - Vacant NQ Football - Vacant NWQ Soccer - Jason Howard
NWQ Soccer - Matt Dawson
Football SWQ - Nigel Fanning
Football SWQ - Janelle Sothmann
Mackay & Regional - Scott Mealy
Mackay & Regional - Steve Tween
Sunshine Coast Football - Andrew Lee
Sunshine Coast Football - Chris Dunk
Football Wide Bay - Peter Guest
Football Wide Bay - Stuart Taylor

We Remember

The following people were recipients of life membership. However, for them full-time has been called.

Mr. C Andrews	Mr. T Wilcox
Mr. W Malcolm	Mr. H Johns
Mr. G Roberts	Mr. G Paris
Mr. C Boland	Mr. M Penklis
Mr. R McVie	Mr. H Linning
Mr. J Steel	Mr. C Jones AO
Mr. P Cox	Mr. T Vaughan
Mrs. H Millman	Mr. K Barclay
Mr. W Waddell MBE	Mr. B LeFevre
Mr. B Geroghegan	Mr. A Boscacci
Mr. L Mistris	Mr. C McClurg
Mr. L Mistris Mr. S Webster	Mr. C McClurg Mr. A Watson
	•



REGISTRATIONS

SRegistrations

Playing by the numbers

Football remains the number one sporting code in Queensland, as well as nationwide, according to figures released by the Australian Sports Commission (ASC).

Those figures showed that there are a million more men, women, boys and girls playing football across Australia than in any other code.

The numbers were reflected through Queensland registrations in 2017 where a total of 69,580 players were on record. This figure was slightly down on the 69,962 registrations of the 2016 season but nevertheless prove that football retains its top billing as the most popular sporting code in the state.

The overall figure of 69,580 registered players was significant in that a large percentage of the numbers comprised junior players. There were 56,240 girls and boys signed by Queensland clubs, more than three times the number of senior men and women on the books.

An important factor in the statistics is that, for the fifth year in a row, Football Queensland and Football Federation Australia applied a freeze on registration fees, a move made to keep the code affordable for families across the board. In addition there continued to be no charge for coach registration fees. The one standout point of all the 2017 registrations was that the popularity of football among women and girls continued. Female participation in Queensland accounted for about 19 per cent of all outdoor registrations.

The focus on women's football led to the roll out again of Female Football Week which has been warmly welcomed in Queensland. Futsal, the indoor variety of the code, held its ground with overall figures of 6,649, up from 6,395 in 2016. The number of registered coaches in Queensland grew slightly from 5,340 in 2016 to 5,411. The number of registered referees decreased slightly from 1,149 to 1,142.

2017 total of player registrations Total of 56,240 boys & girls



	2015	2016	2017
OUTDOOR			
Juniors	56,244	56,566	56,240
Seniors	12,602	13,383	13,340
Total	68,826	69,962	69,580
SOCIAL			
Miniroos Kick Off	n/a	n/a	1637
Social Football	10,478	11,334	13,375
FUTSAL			
Winter	459	123	406
Summer	6,197	6,395	6,649
NON PLAYER			
Coaches		5,340	5,411
Referees		1,149	1,142



FUTSAL

04



Getting some kicks indoors

by Trevor Edwards

The 2017/18 futsal summer season experienced a year of consolidation in participation numbers from 2016. The consolidation came on the back of our marketing campaign via the digital market platform with Facebook, Instagram and

Twitter being key components in the engagement for our clubs alongside the Play Futsal Campaign.

The exciting, fast-paced indoor game of futsal continues to grow locally and throughout Australia and we continue to work with FFA in pursuing clear development opportunities for the sport. Specific areas of growth include lpswich, the northside of Brisbane and Gold Coast. Gold Coast has continued to flourish in the face of huge increase in summer social competitions.

Sunshine Coast remains a strong area for futsal, both in numbers and in technical development. Rockhampton provides a great regional opportunity with Central Queensland continuing their involvement with the code. We continue to maintain a strong presence in some regional areas and opportunities for growth in many regional areas are before us.

The significant involvement of key people from outdoor clubs with futsal has contributed to the growth of the game in many areas and engaging with outdoor clubs continues to be a key challenge across the state.







2017 Futsal State Titles

The 2017 FQ Futsal State Titles took place in Brisbane over the Easter long weekend of April 15 and 16. The Championships are set up to be an elite tournament for futsal players in Queensland, along with the opportunity to conduct state metro squad selections in most age groups for next year's national championships.

Competitions involved boys age groups covering U11, U12, U13, U14, U15 and Youth, and girls competed in U13, U15 and U17. Unfortunately not all regions and clubs were able to provide teams for state titles but an avenue was opened for players from those regions to contact other regions for consideration in their teams. The tournament remained as the selection process for state metro squads.

2017 SEQ Futsal Premier League

The second South East Queensland Futsal Premier League season started in late September with six clubs - Arana United, Bundaberg Wildcats, Peninsula Comets, Redlands City, Galaxy FC and Sunshine Coast Wave, in the competition across both junior and senior age groups in both boys and

The 10-week competition was a success with the home and away season completed in early December with the championship weekends conducted for seniors on December 9 and 10 and for juniors on December 16 and 17. At the end of the series Sunshine Coast Futsal took the champions crown.

2017 FFA Futsal National Championships

Australia's best indoor talent was out on the boards for the 2017 FFA Futsal National Championships in Sydney in January. It was a great effort from the Football Queensland 15 years boys who finished runners-up in their division. Futsal continues to support athletes with disabilities in the support of competitions for SEP students in the Logan area and will be looking to expand to other regions.

As part of the inclusive development, FQ Futsal has begun engagement with Deaf Sports Queensland to help to develop the code.



SOCIAL

Social Football

Having some football fun.

Keeping fit and having a good time kicking the ball around with mates is what the social side of the game is all about. And having fun is the driving force behind one of the most popular forms of football.

There are two categories in the social area under Football Queensland and they are proving to be a hit with players. Firstly there is the Football Legends, designed to cater to the needs of men aged 35 and over and women aged 30 and beyond.

Football Legends creates a consistent brand for Masters football with rules of competition for players all around Queensland. The Legends program provides a framework for new and existing age-specific competitions across the state to join together for mutual benefit.

These social football products are enhanced by centralised branding and marketing, insurance for all players and teams, administrative support for community programs and access to Football Federation Australia products and programs.

Summer6s is another of Football Queensland's off-season participation activities. Summer6s is played on smaller fields, teams are minimum six-a-side with unlimited interchange during the match which traverses two halves of 15 minutes and a brief half-time spell for players to catch their breaths.

It is truly a 'football for everyone' concept and is perfect for current players who want to keep active over the summer; those who have played but do not have the time to dedicate to a full winter season; or individuals who just want to have some fun with friends.

Summer6s is great for clubs to keep their current players engaged during the off-season and attract new players through a social and more relaxed environment. Proof of the pudding in terms of popularity of social football comes through registrations. In 2017, 32 clubs and 5,008 participants took to the field, with 14 new clubs registering. Those numbers were well up on 2016 figures which showed 20 clubs and 3,077 participants registered.

The popularity of the social aspect of football resulted in an increase of 2,041 new players, up 18 per cent, to a total registration of 13,375.

2017 PARTICIPATION

UP 18%

TO 13,3





COACHING

Coaching Direction

Coaching coaches the right way

Coach education remains a high priority for the technical direction of football across Queensland.

The growth of higher-level football - there are now two tiers of state football here with the NPL men and women and FQPL - has resulted in a bigger demand to secure coaches so clubs can reach their acceptable accreditation requirements.

As a flow-on, there has been an increase in coaching courses conducted and the number of coaches who attended the courses was a promising sign for the future of the game in this state. As a result of these increases the development of all players in programs will be significantly enhanced and, once again, coach registration fees have been maintained at the same level as in 2017. Another major positive was the fact that coaching registrations increased by 71 to 5,411 in 2017.

State and national training programs have been run in line with FFA vision and philosophy which provided opportunities for both coaches and players in male and female categories. The challenge ahead will be to keep up-skilling the coaches and monitoring the progress of programs, although the signs are very promising at this point.

A total of 15 advanced coaching courses were held across the state and attended by 160 coaches, not including workshops conducted locally by clubs.

The attendance breakdown was:

1 B Licence course: 23 attended.

5 C Licence Part One courses: 190 attended.

5 Youth C Licence: 137 attended. 3 Senior C Licence: 91 attended.

1 Level 1 Goal Keeper Licence: 11 attended

Encouraging figures were also recorded across the community areas. There were 168 community based courses held, attended by 2,234 people; five futsal courses drew 52 people; and the Get Active Queensland Accreditation Program (GAQAP) held seven courses attended by 102 people.

One of the key pillars of the Football Queensland strategic plan is "winning" and a key component of this is to ensure the best coaches for all teams.

Football Queensland conducted coaching courses throughout the state and through its network of affiliated Community Coach Educators, facilitated 195 courses with 2,840 participants.

With the expansion of the NPL and FQPL in the male and female game and the higher expectations put on the clubs there has been a greater demand for suitably qualified coaches – flow-on of this has been a significant increase this year for advanced coach education courses to ensure we have the best educated coaches to work with our players.

Community Coaching Co-ordinators

Another very key element to the code in Queensland was the Community Coaches Co-ordinator sessions which proved to be a resounding success. Football in Queensland now has more than 150 CCCs throughout member clubs to help foster and establish coaching cultures at all organisations.

Under FFA initiatives, the idea is to have the CCCs mentoring club coaches from grassroots right up to the highest levels. The flow-on is expected to result in coach and player retention, club coach mentoring by CCCs, a go-to base for all coaching-technical matters, more workshops in Queensland community clubs, and CCCs actively promote and facilitate FFA coach accreditation courses.



In 2017 Football Queensland through its network of affiliated Community Coach Educators, facilitated 195 courses with 2,840 participants.

Regional Development Officers

- FQ Regional Development Officers (RDO's) were responsible for programs within their zones to assist clubs in a variety of areas, including community coach education and mentoring (conducting 86 community courses with close to 1,000 participants); player ID; club and school visits and strategies to increase participation.
- The RDO's were responsible for approximately 25 per cent of the state's registered players and about 100 clubs. In the case of South-West Queensland and Central Queensland those duties covered huge areas.







National Carnivals

U14 girls the jewel in rep crown

Queensland teams had another encouraging series of performances at the FFA National Youth Championships played in Coffs Harbour.

Overall the young maroons did well across the board, but the gems proved to be the under-14 girls, who marched back over the border with the Australian title under their belts.

The U14 girls did lose a game, the championship's opening game by 2-0 against Northern New South Wales, but they proceeded to dominate their division and won their remaining three matches. On their march to the title Queensland did not drop another goal, scoring 7-0 against Tasmania, 2-0 against NSW Metro, 1-0 against Victoria and 4-0 against South Australia. That made a carnival aggregate of an impressive 14 goals for and only the two against.

Those statistics suggest why far north Queenslander Mia Bailey was subsequently named goalkeeper of the tournament, one of two Queensland keepers to earn such honours at Coffs.

Mia hails from Bayview Heights in Cairns and played for the Southern Cross Strikers at club level and for the Far North Queensland Heat in the north's Inter City Cup. Mia was subsequently nominated for individual honours at the Queensland Junior Sports Awards where the Queensland U14 squad was short-listed for the teams gong. Georgia Beaumont, with three goals, was Queensland's leading scorer for the U14s, while Holly Gray and Bree Wallace both scored twice

The Queensland U15 girls also did well at Coffs Harbour but came up just short in third spot after winning four, drawing three and losing one of their carnival games. Jorja Thompson, with five goals, was the leading Queensland scorer. Queensland's second individual championship award was won by Sunshine Coast Fire player Ben Nassiep, who also took home goalkeeper of the tournament in U13 boys.

Queensland fielded four boys' sides with Metro and Country represented at U13 and U14 levels and the best result came from the U13 Country squad who finished second overall on goal difference. Their cause was boosted by Jardel Bob who hit the back of the net six times. This tally was matched by Samuel Klein from the Metro U13s while Nicholas Elliot (Metro U14s) and Beau Brebner (Country U13s) both cracked hat-tricks on the Wednesday of the tournament.



It is a higher-level coaching and playing program, giving players a true understanding of the four core skills



New pathway to the top

The Skill Acquisition Program (SAP) is designed as a pathway for gifted young players, girls and boys, in Queensland to get to a higher level and to prepare for NPL, NPLW or FQPL.

It is a coaching and playing program, that gives players a true understanding of the four core skills and also educates coaches properly in what is required for the youngsters to progress.

There were nine boys' and eight girls' programs across the state in 2017. The age groups were U10 and U11 boys and U10/U11 girls.

In 2018 SAP will expand to 18 boys' and 13 girls' teams plus three regional programs in Townsville, Mackay and Wide Bay in age groups from U9-U12 boys and U9/10 and U11/12 girls.

The SAP programs will offer full-time training and a weekly games schedule, different to 2017 when matches were played every other weekend with 3-4 carnivals.





REFEREES

08

Referee Development

Referees making good calls

The creation of the second-tier Football Queensland Premier League for 2018 opened up opportunities for more and more referees keen to advance to higher levels.

The world of match officialdom in Queensland continues to go from strength to strength with the introduction of new panels for National Premier Leagues as well as FQPL.

Clearly the next step for hopefuls is Hyundai A-League (HAL) and Westfield League (WWL) but already Queensland can boast five members on the A-League panel with Adam Kersey and Alex King promoted to the nation's premier competition, joining Chris Beath, Jarred Gillett and Peter Green. It is worth noting that Beath, Gillett and Green have all stood in more than 100 A-League matches.

The W-League panel also has a strong Queensland flavour with Rebecca Durcau, Rachel Mitchenson, Casey Reibelt and Lara Lee representing the state. Confirming the depth of refereeing talent in the Sunshine State has been the selection of Reibelt and Renae Coghill for consideration to be included on the panel for the 2019 Women's World Cup in France.

There were 11 Queensland referees selected for the National Talent Pool. They were Zijad Ahmetovic, Jay Hudson, Ryan Mooney, Max Crane, Lauren James, Lucy Johnson, Brad Burton, Taylah Scholefield, Courtney Jameson, Cameron Fawcett and Vicky Clark. On top of this, Lara Lee officiated in her first international match during 2017. There are now 11 Queensland members on the FIFA panel and as well 10 FIFA panel members were selected on to the AFC elite match officials' panel. It all boils down to reaping rewards from well-planned coaching and training structures put in place by Football Queensland.

FQ began to implement a pursuit of excellence program that was used by Football Brisbane. More funding was put into referees' communication equipment and more professional and stringent training programs for better fitness levels across the board. A record number of new match officials completed the Referees Entrance Course. This program attracted 550 participants and 443 of those successfully advanced to the next level.







NATIONAL PREMIER LEAGUES

O C NPL Expansion

Changing face of football in Queensland

Football Queensland moved for a major addition to its state competition structure with the decision to establish a second-tier level underpinning the National Premier Leagues Queensland that has run since 2013.

Recognising the desire to provide another pathway to the top from 2018 onwards, Football Queensland announced mid-way through the 2017 season that a new competition would be established, one titled Football Queensland Premier League. After significant considerations regarding the number of clubs that applied for both Queensland NPL and the new FQPL, the new statewide format was created.

The establishment of the FQPL presents a second option for younger players not already in the NPL system to advance their claims for higher honours, such as the NPL and further down the track the A-League. There have been changes in the NPL make-up which presented a significant challenge to those charged with making the call. But, in the long term, it was felt that the changes can only benefit the code by having more avenues for advancement of young local talent and lessen the gap in standard between club football and state, and eventually national football.

The FQPL involves clubs from Wide Bay in the north, Ipswich in the west and from the greater Brisbane area. Clubs granted licences for the inaugural FQPL season were Peninsula Power, Capalaba Bulldogs, Holland Park Hawks, Rochedale Rovers, Souths United, Sunshine Coast Wanderers, Logan Lightning, Ipswich Knights, Mitchelton FC, Southside Eagles, Eastern Suburbs, Wynnum Wolves and the Wide Bay Buccaneers.

With the statewide competition changes came some unfortunate heartache which added to the challenge.

Gold Coast City, a club owned by Palm Beach Soccer Club relinquished their women's, then their men's licences, as financial pressures took their toll.

Gold Coast Galaxy and Gold Coast Athletic were originally admitted into the inaugural FQPL, but when Gold Coast City handed in their NPLQ licence, Athletic and Galaxy became Gold Coast United FC and were granted entry into the NPL.



Another new club Mackay and Whitsundays Magpies Crusaders was also admitted to the NPL. Far North Queensland Heat became Cairns FC and Northern Fury, based in Townsville, morphed into North Queensland United as part of a new-look, 14-team, top-tier competition.

The NPL Women's competition also had a facelift during restructure time and the final wash-up was a 14-team competition embracing the south-east corner of Queensland. It was decided to go with a competition structure comprising Logan Lightning, Brisbane Roar/NTC, Gold Coast United, Mudgeeraba SC, Mitchelton FC, SWQ Thunder, Eastern Suburbs, Moreton Bay United, Souths United, Western Pride, Capalaba Bulldogs, The Gap FC, Sunshine Coast Wanderers and Lions FC.

The revamping of the state football means that promotion and relegation will now be part of the scene from 2018 on.









AWARDS

10 NPL Awards

The stars who shone recognised by National Premier Leagues Queensland awards.

Football Queensland congratulates the 2017 men's premiers (Brisbane Strikers) and grand final winners (Western Pride) and the Peninsula Power, who completed the premiership-championship double in the NPLW.

Peninsula Power dynamo Brooke Barbuto completed a super NPL Queensland women's campaign with a runaway win in the Most Valuable Player award. While NPL men's MVP Harrison Sawyer, from Western Pride, had commendable statistics it was the American Barbuto who dominated her division.

The MVP's are voted on by match referees in a 3-2-1 fashion, with Sawyer (18 votes, including full votes in five matches) and Barbuto (34 votes, full votes on 10 occasions) both rewarded for a series of incredible performances.

As Peninsula powered to the Premiership-Championship double, Barbuto was virtually unstoppable, having hit the back of the net 28 times in only 20 fixtures and was recognised for her efforts by gaining 34 referees' votes – including an amazing maximum three votes 10 times.

Sawyer, the pride from the West, won the men's award with 18 votes on the back of five maximum three-vote verdicts from the refs.

Equally impressive, even though he did not win the Golden Boot award, was the fact Sawyer landed four hat-tricks in his season tally of 15 goals from seven matches. His numbers were key factors behind Western Pride's hugely improved season and won him a professional contract in the Philippines.

Big Englishman Sam Smith, of Gold Coast City, joined Barbuto as a Golden Boot winner, the striker ending the season with 22 goals from as many matches. His tally was good enough to have him finish five clear of Golden Boot runners-up Dylan Wenzel-Halls (Western Pride) and Riley Campbell (Moreton Bay United).

As expected the Coach of the Year awards went to the two Premiership-winning bosses, as Sean Lane of Brisbane Strikers and Peninsula Power's Michael Cook received recognition for leading their teams to first place after the regular season. Cook's Power team was a juggernaut on the way to the Premiership-Championship double, going undefeated and scoring 106 goals in 18 matches.

Lane masterminded a comeback title win for his Strikers, who stormed home to win the Premiership despite trailing Gold Coast City until the penultimate round. Both Cook and Lane are now heading the women's and men's programs at Gold Coast United. The Safe Hands award recognises the goalkeeper with the most clean sheets and Kiwi product Zack Speedy (Strikers) won the men's honour while Souths United's custodian Chloe Cole the women's.

For the record Speedy did not concede a goal in eight matches and Cole was better with 12 clean sheets. Nathan Yoon of Brisbane Roar Youth and Gold Coast City's Jayde Lowe picked up gongs for Young Player of the Year, awarded to the player 21 years or younger with the most MVP votes.

Yoon missed just one game over the season this season for Roar Youth and scored 10 goals. Lowe also bagged 10 goals and her form was impressive enough to secure a move overseas she is now playing college football in America. Experienced match official Matthew Skinner won the Des Miles Referee of the Year award, capping an outstanding season by taking charge of the NPL Grand Final between Western Pride and Moreton Bay United.



2017 Honour Board

NPL Player of the Season:

Harrison Sawyer (Western Pride)

NPLW Player of the Season:

Brooke Barbuto (Peninsula Power)

NPL Young Player of the Season:

Nathan Yoon (Brisbane Roar Youth)

NPLW Young Player of the Season:

Jayde Lowe (Gold Coast City)

NPL Golden Boot:

Sam Smith (Gold Coast City)

NPLW Golden Boot:

Brooke Barbuto (Peninsula Power)

NPL Golden Gloves:

Zac Speedy (Brisbane Strikers)

NPLW Golden Gloves:

Chloe Cole (Souths United)

NPL Coach of the Year:

Sean Lane (Brisbane Strikers)

NPLW Coach of the Year:

Michael Cook (Peninsula Power)

Referee of the Year:

Matthew Skinner





MARKETING, MEDIA & SPONSORSHIP

11

Marketing & Media

Taking the game to the people

Marketing of the game across the state continued to be a key target for Football Queensland in 2017. There were a number of programs introduced across areas such as websites, sponsorship and live streaming.

One of the innovations was the introduction of Mosaic, which recognised the importance of understanding participants via geodemographic segmentation in Queensland. This involves breaking Queensland into population groups using data collated from government and commercial sources. This information was shared with all zones to give a better idea of participation clusters and which suburbs have a higher market potential for football participation.

Modern-day technology in the processes of taking the game to the public involves websites. Football Queensland implemented a multi-site website across six zones, with the Gold Coast the most recent addition in 2017. This has brought a consistent look and feel across a number of zones, the ability to share content across the zones and reduced maintenance costs.

Football Queensland made a change to the news pages on its website with some additions that included a "latest news" plug-in on every article page. This allowed viewers to click through to other news from one article to another. It resulted in improved session duration, page views per session and bounce rate on the FQ website.

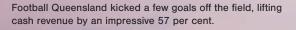
Futsal was prominent with a revamped SEQ Futsal Premier League landing page which gave easy access to fixtures, results, ladder, season statistics, team of the week and club website links.

Then there was the successful live streaming of NPL and NPLW matches. All the weekly live streaming content included goals of the week, team of the week and updated ladders.

One of the most pleasing aspects of the year for Football Queensland was through social media where excellent figures were produced. More than 3,500 new followers jumped on to Facebook, an increase of 26 per cent. There were 549 new followers on FQ Twitter, which represented a significant 49 per cent growth. But the biggest surge was through FQ Instagram, with 1,009 new followers making an 82 per cent growth.

Sponsorship

Steep rise in sponsorship



In 2016 FQ drew in \$109,962 from sponsors, but the following year attracted cash support worth \$172,313 and a total of \$309,250 in both cash and "in-kind" partnerships. To attract seven new backers was an exercise to be commended in times when attracting support was difficult.

2017 SPONSORSHIP REVENUE

UP 57%



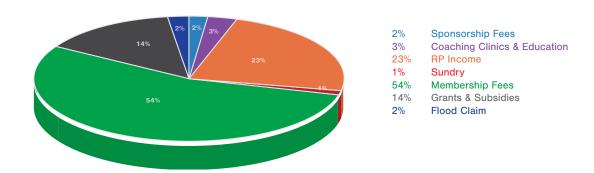
12

Financial Summary

2017 marked the fourth successive surplus for Football Queensland. The surplus of the company for the financial year ended 31 December 2017 amounted to \$375,885 (2016: surplus of \$211,875).

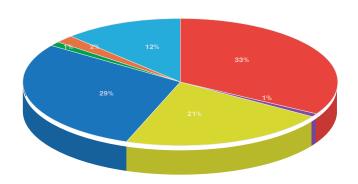
The Board acknowledge the support from Football Federation Australia and support from both the Local and State Government into Football Queensland.

Income Streams



Expenses





Consolidated Financial Statements

For the Year Ended 31 December 2017

Football Queensland Ltd

Contents For the Year Ended 31 December 2017

	Page
Financial Statements	
Directors' Report	1 - 4
Auditors Independence Declaration under Section 307C of the Corporations Act 2001	5
Consolidated Statement of Profit or Loss and Other Comprehensive Income	6
Consolidated Statement of Financial Position	7
Consolidated Statement of Changes in Equity	8
Consolidated Statement of Cash Flows	9
Notes to the Financial Statements	10 - 25
Directors' Declaration	26
Independent Audit Report	27 - 28

Directors' Report 31 December 2017

The directors present their report on Football Queensland Ltd ("the Company") for the financial year ended 31 December 2017.

1. General information

Principal activities and significant changes in nature of activities (a)

The principal activities of the Company during the financial year was to govern the game of football within the State of Queensland under the guidelines, rules and regulations set by Football Federation Australia. The Company is also the agent who facilitates opportunities for elite youth through competition and best practice programs and promotes the sport to the community. In co-operation with and through our Member Zones, the Company educates coaches, referees and volunteers who underpin the provision of sporting services.

The year saw a change of emphasis at strategic level from a competition and technical development priority to a better resourced communication and digital platform focus. That saw a change in senior staff and remix of resources.

There were no significant changes in the nature of Football Queensland Ltd's principal activities during the financial year.

Towards the end of the financial year, the directors resolved to wind up its subsidiary company Competition Management Services (CMS) by a 'members wind-up' option available under the Corporations Act 2001.

Directors (b)

The names of the directors in office at any time during, or since the end of, the year are:

Names	Appointed/Resigned
Gregory Redington	¥1
Andrew Johnston	· · · · · · · · · · · · · · · · · · ·
Glenn Smith	2
Samantha O'Brien	₩1
Benjamin Richardson	9
Llewellyn Jury	•

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

The company secretary for the financial year was Geoff Foster.

2. Business Review

Review of operations (a)

The surplus of the group for the financial year ended 31 December 2017 amounted to \$360,824 (2016: surplus of \$ 211,875). The Company is exempt from paying income tax.

Short and long term objectives (b)

The company's long term objective is expressed in its mission to be the pre-eminent sporting

Directors' Report 31 December 2017

2. Business Review

(b) Short and long term objectives

organisation in Queensland, particularly through excellence in communication and service delivery to its communities.

In the short term, the objective is to continue to grow participation by inclusion of non traditional football, provide pathways for elite players, and underpin growth by provision of coaching and referee support services.

(c) Strategy for achieving the objectives

To create innovative programs that will:

- Introduce the benefits of football through the school network;
- Host and fund accredited coaching courses;
- Create awareness of opportunities through refereeing;
- Create social reward structure for volunteers; and
- Develop a communications and marketing plan.

To help our partners improve quality and performance by:

- Introducing efficiencies through common systems;
- Incentives for Clubs to self improvement through benchmarking and recognition of status;
- Reduce duplication and administrative costs.

To provide opportunities to elite youth by:

- Hosting Leagues that provide competition to challenge the best across the State; and
- Provide specialist training to under 9's to 11's, "the learning years".

(d) How principal activities assisted in achieving the objectives

Recognising the significant impact that moving to Meakin Park had on the business model and the opportunity to become a deliverer of programs rather than outsourcing has led to a change in balance of staff.

We continue to focus on enhancing our Members experiences through better communication, product development and better managing our business, all without increasing our participation costs. The review and changes to our flagship League the National Premier League will continue to ensure we develop young athletes and provide a nursery before they graduate to the Hyundai A-League or Westfield W-League. The continuing investment into coach and referee development underpins the technical pursuit of excellence.

A growing commitment together with the FFA investment of \$8M over the next four years to identify, consider and implement new technologies to devlop and grow a vibrant digital platform is already seeing change in GIS Mapping, Mosaic population profiling, and a change in the senior management skill mix by introducing Tracy Grierson.

Directors' Report 31 December 2017

2. Business Review

(d) How principal activities assisted in achieving the objectives

Social football continues to drive participation as we adapt to changing community needs.

(e) Performance measures

The following measures are used within the company to monitor performance:

- Stakeholder feedback;
- Independent Sport and Recreation commissioned Audit and Governance Review;
- Football Federation Australia Member Federation Charter measures;
- Performance of elite youth at QAS, AIS and in National competitions; and
- Measure of deliverables and outcomes.

3. Director Information

(a) Information on directors

Gregory Redington OAM

Qualifications

Experience

FCA, BCom, GAICD, JP (Qualified) Elected Board Member May 2013

Andrew Johnston

Qualifications

Elected Board Member May 2013

Glenn Smith

Qualifications

GAICD, B.Bus, A.Dip

Experience

Appointed Board Member November 2013

Elected Board Member May 2015

Samantha O'Brien

Qualifications

L.L.B

Experience

Appointed director 2014

Reappointed director April 2016

Benjamin Richardson

Qualifications

MAICD

Experience

Appointed director 2015

Llewellyn Jury

Qualifications

BA, GAICD, FIML

Experience

Elected Board Member May 2015

Tony Davis

Experience

Elected Board Member May 2015

Directors' Report 31 December 2017

3. Director Information

(a) Information on directors

Meetings of directors

During the financial year, 10 meetings of directors (including committees of directors) were held. Attendances by each director during the year were as follows:

	Directors' Meetings		
	Number attended	Number eligible to attend	
Gregory Redington	10	10	
Andrew Johnston	6	10	
Glenn Smith	6	10	
Samantha O'Brien	8	10	
Benjamin Richardson	10	10	
Llewellyn Jury	10	10	
Tony Davis	10	10	

The company is incorporated under the Corporations Act 2001 and is a company limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of \$10 each towards meeting any outstanding obligations of the entity. At 31 December 2017, the total amount that members of the company are liable to contribute if the company is wound up is \$240 (31 December 2016: \$240).

Director:

Director:

Gregory Redington

Dated this ... 24+10 day of ... 2018

Football Queensland Ltd

ABN: 83 063 925 333

Auditor's Independence Declaration 31 December 2017



Tel: +61 7 3237 5999 Fax: +61 7 3221 9227 www.bdo.com.au Level 10, 12 Creek St Brisbane QLD 4000 GPO Box 457 Brisbane QLD 4001 Australia

DECLARATION OF INDEPENDENCE BY D P WRIGHT TO THE DIRECTORS OF FOOTBALL QUEENSLAND LTD AND ITS CONTROLLED ENTITY

As lead auditor of Football Queensland Ltd for the year ended 31 December 2017, I declare that, to the best of my knowledge and belief, there have been:

- 1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- 2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Football Queensland Ltd and the entities it controlled during the period.

D P Wright Director

BDO Audit Pty Ltd

Brisbane, 24 March 2018

Consolidated Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 31 December 2017

	Note	2017 \$	2016 \$
Revenue	2	7,403,602	6,892,169
Other income	2	11,694	÷
Employee benefits expense		(2,325,501)	(2,181,510)
Special projects		(88,078)	(54,875)
Depreciation and amortisation expense	3	(92,433)	(72,399)
Coaching clinics and education		(130,721)	(93,689)
National registration fees and insurance		(1,488,904)	(1,489,832)
Merchandise purchases		(4,708)	(17,140)
Representative program costs		(2,047,410)	(2,093,580)
Rental expenses		0 - 0	(9,354)
Other expenses		(861,656)	(667,915)
Surplus/ (loss) before income tax Income tax expense		375,885 -	211,875
Surplus/ (loss) after income tax expense for the year attributable to the members of Football Queensland Ltd		375,885	211,875
Other comprehensive income, net of income tax		-	-
Total comprehensive income for the year attributable to the members of Football Queensland Ltd		375,885	211,875

Consolidated Statement of Financial Position As At 31 December 2017

	Note	2017 \$	2016 \$
Assets			
Current Assets Cash and cash equivalents	4	2,605,901	2,229,782
Trade and other receivables	5	524,711	342,083
Other assets	6 -	343,507	207,627
Total current assets		3,474,119	2,779,492
Non-Current Assets	_		
Trade and other receivables	5	23,574	33,316
Property, plant and equipment	7	315,663	273,942
Total non-current assets		339,237	307,258
Total assets	_	3,813,356	3,086,750
Liabilities			
Current Liabilities			
Trade and other payables	8	637,759	236,787
Provisions	9	235,529	176,944
Other liabilities	10	298,089	415,567
Total current liabilities	-	1,171,377	829,298
Non-Current Liabilities			
Provisions	9 _	27,350	18,708
Total non-current liabilities	_	27,350	18,708
Total liabilities	_	1,198,727	848,006
Net Assets	_	2,614,629	2,238,744
Equity		0 444 465	
Retained earnings	-	2,614,629	2,238,744
Total Equity	_	2,614,629	2,238,744

Consolidated Statement of Changes in Equity For the Year Ended 31 December 2017

2	~	4	7
-	4 1		-

	Retained Earnings \$	Total \$
Balance at 01 January 2017	2,238,744	2,238,744
Surplus/(loss) after income tax expense for the year	375,885	375,885
Balance at 31 December 2017	2,614,629	2,614,629
2016	Retained	
	Earnings	Total
	\$	\$
Balance at 01 January 2016	2,026,869	2,026,869
Surplus/(loss) after income tax expense for the year	211,875	211,875
Balance at 31 December 2016	2,238,744	2,238,744

Consolidated Statement of Cash Flows For the Year Ended 31 December 2017

	Note	2017 \$	2016 \$
	Note	3	Ş
CASH FLOWS FROM OPERATING ACTIVITIES:			
Receipts from customers		7,168,616	7,247,804
Payments to suppliers, employees and others		(6,880,359)	(6,701,703)
Interest received		44,205	31,148
GST recovered/paid		(15,733)	(20,608)
Receipts for extraordinary expenses		181,850	12
Net cash provided by/(used in) operating activities	15	498,579	556,641
CASH FLOWS FROM INVESTING ACTIVITIES:			
Proceeds - sale of property, plant and equipment		20,000	-
Purchase of property, plant and equipment	3	(142,460)	(108,820)
Net cash used by investing activities		(122,460)	(108,820)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Net increase/(decrease) in cash and cash equivalents held		376,119	447,821
Cash and cash equivalents at beginning of year		2,229,782	1,781,961
Cash and cash equivalents at end of financial year	4	2,605,901	2,229,782

Notes to the Financial Statements For the Year Ended 31 December 2017

1 Summary of Significant Accounting Policies

The consolidated financial statements and notes represent those of Football Queensland Ltd and Controlled Entity ("consolidated group"). Football Queensland Ltd is a company limited by shares, incorporated and domiciled in Australia.

The separate financial statements of the parent entity, Football Queensland Ltd, have not bee presented within this financial report as permitted by the Corporation Act 2001.

The financial statements were authorised for issue on 23 March 2018 by the directors of the company.

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a). Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001. The financial report consists of the financial statements, notes to the financial statements and the directors' declaration.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in a financial statements containing relevant and reliable information about transactions, events and conditions.

The significant accounting policies used in the preparation and presentation of these financial statements are provided below and are consistent with prior reporting periods unless otherwise stated.

The financial statements are based on historical costs, except for the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

The financial statements cover Football Queensland Limited and controlled entity, incorporated and domiciled in Australia. The financial report is presented in Australian dollars, which is Football Queensland Limited's functional and presentation currency. Football Queensland is a not for profit and is a consolidated entity limited by guarantee.

The Financial Statements, except for cash flow information, have been prepared on an accruals bases and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts presented in the financial statements have been rounded to the nearest dollar.

Notes to the Financial Statements For the Year Ended 31 December 2017

1 Summary of Significant Accounting Policies

(b). Principles of Consolidation

The consolidated financial statements incorporate all of the assets, liabilities and results of the parent (Football Queensland Ltd) and all of the subsidiaries (including any structured entities). Subsidiaries are entities the parent controls. The parent controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. List of the subsidiaries is provided in Note to the financial statements. Competition Management Services was incorporated on 1 December 2015 but began trading in the consolidated group on 1 January 2016.

The assets, liabilities and results of all subsidiaries are fully consolidated into the financial statements of the Group from the date on which control is obtained by the Group. The consolidation of a subsidiary is discontinued from the date that control ceases. Intercompany transactions, balances and unrealised gains or losses on transactions between group entities are fully eliminated on consolidation. Accounting policies of subsidiaries have been changed and adjustments made where necessary to ensure uniformity of the accounting policies adopted by the Group.

(c). Property, plant and equipment

Plant and equipment are measured on cost basis less depreciation and impairment losses. The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount of these assets.

The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

The costs of fixed assets constructed within the entity includes the cost of materials, direct labour, borrowing costs and an appropriate portion of fixed and variable over heads.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land, is depreciated on a straight line basis over their useful lives, commencing from the time the asset is held ready for use.

The depreciation rates used for each class of depreciable asset are:

Class of Fixed Asset

%

Plant and equipment

10-40

Motor vehicles

20

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Notes to the Financial Statements For the Year Ended 31 December 2017

1 Summary of Significant Accounting Policies

(c). Property, plant and equipment

Depreciation

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred back to the income statement as part of the profit and loss on disposal.

(d). Impairment of non-financial assets

Non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

(e). Goods and Services Tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of GST.

The net amount of GST recoverable from, or payable to, the ATO is included as part of receivables or payables in the balance sheet.

Cash flows in the statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the tax authority.

(f). Leases

(i) Finance leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership that are transferred to the company are classified as finance leases.

Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated

Notes to the Financial Statements For the Year Ended 31 December 2017

1 Summary of Significant Accounting Policies

(f). Leases

(i) Finance leases

between the reduction of the lease liability and the lease interest expense for that period.

Leased assets are depreciated on a straight-line basis over their estimated useful lives where it is likely that the company will obtain ownership of the asset or over the term of the lease.

(ii) Operating leases - expensed in period incurred

Lease payments for operating leases, where substantially all of the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. The lease is not recognised in the statement of financial position.

(g). Employee benefits

Provision is made for the consolidated entity's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Those cashflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cashflows.

(h). Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

Bank overdrafts also form part of cash equivalents for the purpose of the statement of cash flows and are presented within current liabilities on the statement of financial position.

(i). Income Tax

No provision for income tax has been raised as the consolidated entity is exempt from income tax under Div 50 of the *Income Tax Assessment Act 1997*.

(j). Revenue and other income

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the entity and specific criteria relating to the type of revenue as noted below, has been satisfied.

Interest revenue is recognised on an effective interest rate method in relation to the outstanding financial asset.

Other revenue is recognised when the right to receive the revenue has been established.

Membership income is collected from the players who register at the start of each calendar year

Notes to the Financial Statements For the Year Ended 31 December 2017

1 Summary of Significant Accounting Policies

(j). Revenue and other income

upon player registration and relates to the financial year it is collected in.

Donations and bequests are recognised when revenue is received.

Grant revenue

Government grants are recognised at fair value where there is reasonable assurance that the grant will be received and all grant conditions will be met. Grants relating to expense items are recognised as income over the periods necessary to match the grant to the costs they are compensating. Grants relating to assets are credited to deferred income at fair value and are credited to income over the expected useful life of the asset on a straight-line basis.

All other income received in advance and not relating to current year are recognised as income received in advance.

All revenue is stated net of the amount of GST, returns, trade allowances and other duties and taxes paid.

(k). Trade and other payables

Trade and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the consolidated entity during the reporting period which remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

(I). Financial assets

Carrying amounts of financial assets and liabilities recorded in the financial statements represent their net fair values, as determined in accordance with the accounting policies disclosed in Note 1.

(m). New accounting standards and interpretations not yet mandatory or early adopted

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the consolidated entity for the annual reporting period ended 31 December 2017. The consolidated entity's assessment of the impact of these new or amended Accounting Standards and Interpretations, most relevant to the group, is that none of these new standards will have a material impact on the financial statements.

(n). Critical accounting estimates and judgments

The directors make estimates and judgements during the preparation of these financial statements regarding assumptions about current and future events affecting transactions and balances.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

The significant estimates and judgements made have been described below.

Key estimates

No material key estimates during the year.

Notes to the Financial Statements For the Year Ended 31 December 2017

1 Summary of Significant Accounting Policies

(n). Critical accounting estimates and judgments

Key judgments - provision for impairment of receivables

Included in trade receivables at the end of each reporting period is an amount receivable from sponsors, the national body and member clubs during the current financial year which is disclosed as being impaired. To the date of this report no part of this amount has been collected. With sponsorship debtors included in the above, collection of the money depends on lodgement and assessment of the acquittal and accountability requirements for which the monies were granted.

Debtors relating to member clubs are considered recoverable on the basis that the survival of the club is very much dependent on the club being part of the competitions and events sanctioned by Football Queensland Ltd. Where the member club has discontinued its operations, or faces liquidation or winding up proceeds, a provision is recognised.

Refer to note 5 for details.

2 Revenue and Other Income

The following amounts have been included in the revenue line in the statement of profit or loss and other comprehensive income for the reporting periods presented:

Revenue from continuing operations

3 - F	2017	2016
	\$	\$
Operating activities		
- Sale of goods	768	20,161
- Coaching clinics and education	238,829	168,847
- Member subscriptions	3,967,841	3,981,054
- Sponsorship	172,313	109,962
- Representative program income	1,730,613	1,780,723
- Operating grants	1,066,944	790,964
	7,177,308	6,851,711
Other revenue		
- Interest income	44,203	31,148
- Income proceeds from insurance claim	175,875	-
- Other revenue	6,216	9,310
	226,294	40,458
Other income	(*)	-
- Gain on disposal of assets	11,694	
	11,694	2
Total Revenue	7,415,296	6,892,169

Notes to the Financial Statements For the Year Ended 31 December 2017

			2017 \$	2016 \$
3	Resu	It for the Year		
	(a).	Depreciation Depreciation - motor vehicles Depreciation - plant and equipment	29,061 63,372	27,935 44,464
			92,433	72,399
	(b).	Bad and doubtful debts		
		Bad debts	45,000 45,000	-
	(c).	Significant revenue Proceeds from insurance claim	475.075	
		Proceeds from insurance claim	175,875 175,875	
4	Cash	and cash equivalents on hand at bank	300 88,175	300 180,640
	Short	-term bank deposits	2,517,426	2,048,842
5	Trade	and other receivables		
	(a).	Trade and other receivables current Current		
		Trade and other receivables Provision for impairment of receivables Loan - Mackay and Regional Football Zone Inc	580,067 (65,000) 9,644	352,439 (20,000) 9,644
		Total current trade and other receivables	524,711	342,083

Notes to the Financial Statements For the Year Ended 31 December 2017

2017	2016
\$	\$

5 Trade and other receivables

(b). Trade and other receivables non-current

Total non-current trade and other receivables	23,574	33,316
Loan - Mackay and Regional Football Zone Inc	23,574	33,316
Non-current		

(c). Aged analysis

The following table details the company's trade receivable and other debtors exposed to credit risk (prior to collateral and other credit enhancements) with ageing analysis and impairment provided for thereon. Amounts are considered as 'past due' when the debt has not been settled within the terms and conditions agreed between the company and the customer or counter party to the transaction. Receivables that are past due are assessed for impairment and where considered necessary on a case by case basis handed over to legal counsel (acting as debt collector and advisor) for collection and legal action. On investigation and advice of the legal counsel the debts may be provided for where there are specific circumstances indicating that the debt may not be fully repaid to the company.

	Gross Amount		Past due Not impaired >60 days	Past due & impaired
		\$	\$	\$
2017				
Accounts receivable	580,066	422,546	92,520	65,000
2016				
Accounts Receivable	352,439	281,332	51,207	20,000

Notes to the Financial Statements For the Year Ended 31 December 2017

2017 2016 \$ \$

5 Trade and other receivables

(d). Inherent Certainty Regarding Recovery of Current Trade Receivables

Further analysis is provided for current accounts receivables by grouping the debtors below. The company has concentration of credit risk with respect to the group of debtors labelled Member Clubs included in current Accounts Receivables.

	Gross Amount	Within trade terms <60 days	Past due Not impaired >60 days	Past due & impaired
		\$	\$	\$
Current Trade Receivables				
2017				
Member Clubs	262,872	122,207	87,888	52,776
National Body	301,586	298,586	3,000	-
Other	15,608	1,753	1,631	12,224
Total	580,066	422,546	92,520	65,000
Current Trade Receivables				
2016				
Member Clubs	211,575	143,558	48,017	20,000
National Body	134,905	134,905		-
Other	5,959	2,769	3,190	
Total	352,439	281,232	51,207	20,000

¹⁾ At the date of the financial report none of the amounts representing "past due not impaired > 60 days", approximately 19 percent of that balance had been collected. Nevertheless the directors are confident that the amounts will be recovered as ongoing discussions take place between the member clubs and the company.

The directors believe that the remaining unpaid receivables which are not impaired are collectable, as management continue with their endeavours to collect these debts.

²⁾ Of the amounts representing "within trade terms < 60 days, approximately 15 percent of that balance has been collected since balance date.

Notes to the Financial Statements For the Year Ended 31 December 2017

		2017	2016
		\$	\$
6	Other Assets		
	Current		
	Prepayments	329,280	202,919
	Consumables	-	4,708
	GST Receivable	14,227	
		343,507	207,627
7	Property, plant and equipment		
	Plant and equipment		
	At cost	372,218	292,192
	Accumulated depreciation	(142,486)	(91,405)
		229,732	200,787
	Motor vehicles		
	At cost	135,026	139,679
	Accumulated depreciation	(49,095)	(66,524)
		85,931	73,155
	Total property, plant and equipment	315,663	273,942

Notes to the Financial Statements For the Year Ended 31 December 2017

7 Property, plant and equipment

(a). Movements in carrying amounts of property, plant and equipment

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

		Plant and Equipment	Motor Vehicles	Total
		\$	\$	\$
	Balance at 1 January 2017	200,787	73,155	273,942
	Additions	97,462	45,000	142,462
	Disposals	(5,144)	(3,163)	(8,307)
	Depreciation expense	(63,373)	(29,061)	(92,434)
	Balance at 31 December 2017	229,732	85,931	315,663
		Plant and Equipment	Motor Vehicles	Total
		\$	\$	\$
	Balance at 1 January 2016	136,430	101,091	237,521
	Additions	108,820	7 - 3	108,820
	Depreciation expense	(44,463)	(27,936)	(72,399)
	Balance at31 December 2016	200,787	73,155	273,942
			2017	2016
			\$	\$
8 T	rade and other payables			
С	urrent Insecured liabilities			
G	ST payable			22,543
0	ther payables		67,812	72,188
T	rade payables	_	569,947	142,056
		=	637,759	236,787

Notes to the Financial Statements For the Year Ended 31 December 2017

		2017 \$	2016
9 Pr	rovisions		
	urrent mployee entitlement	235,529	176,944
	on-current mployee entitlement	27,350	18,707
10 0	ther Liabilities		
	urrent eferred income (grants)	298,089	415,567
11 Ca	apital and Leasing Commitments		
(a	A). Operating Leases Minimum lease payments under non-cancellable operating leases:	40.004	10.54
	- not later than one year	18,824	18,546
	- between one year and five years	39,373	38,791
	- later than five years	65,497	75,561
	7	123,694	132,898

The property lease commitments are noncancellable operating leases contracted for but not recognised in the financial statements with a one year term. Increase in lease commitments may occur in line with the Consumer Price Index (CPI).

The Group leases various premises under non-cancellable operating leases expiring in thirteen years. Nor do they include commitments for any renewal options on leases. Lease terms usually run for 25 years.

12 Auditors' Remuneration

Remuneration of the auditor for:

 auditing or reviewing the financial statements 	16,500	15,900
- other services	4,200	4,000
	16,377	19,900

Notes to the Financial Statements For the Year Ended 31 December 2017

13 Parent information

The following information has been extracted from the books and records of the parent, Football Queensland Ltd and has been prepared in accordance with Accounting Standards.

Balance Sheet Assets Current assets 3,474,119 2,775,284 Non-current assets 339,237 307,258 Total Assets 3,813,356 3,082,542 Liabilities Current liabilities 1,171,377 815,389 Non-current liabilities 27,350 18,707 Total Liabilities 1,198,727 834,096 Equity Retained earnings 2,614,629 2,238,744 **Total Equity** 2,614,629 2,238,744 Statement of Profit or Loss and Other Comprehensive Income Total profit or loss for the year 375,885 211,875 Total comprehensive income 375,885 211,875

14 Consolidated Subsidiaries

The subsidiary listed below, Competition Management Services, have share capital consisting solely of ordinary shares, which are held directly by the Group. The proportion of ownership interests held equals the voting rights held by the Group. Each subsidiary's principal place of business is also its country of incorporation or registration.

Name of Subsidiary	Principal Place of Business	Ownership Interest held by the Group	Proportion of Non- controlling interests		
		2017	2016	2017	2016
Composition Management	Slacks				
Competition Management Services Ptv Ltd	Creek, OLD	100%	100%	-	-

Subsidiary financial statements used in the preparation of these consolidated financial statements have also been prepared as at the same reporting date as the Group's financial statements.

Notes to the Financial Statements For the Year Ended 31 December 2017

	2017 \$	2016 \$
15 Cash Flow Information		
Reconciliation of net income to net cash provided by operating activities	:	
Profit for the year	375,885	211,875
Cash flows excluded from profit attributable to operating activities		
Non-cash flows in profit:	92,433	72,397
depreciationloss/(gain) on sale of fixed assets	(11,694)	-
Changes in assets and liabilities:		
- (increase)/decrease in trade and other receivables	(189,452)	199,968
- (increase)/decrease in other assets	-	(68,320)
- (increase)/decrease in prepaid expenses	(121,653)	-
- increase/(decrease) in unearned income/income in advance	(117,478)	186,817
- increase/(decrease) in other payables/accruals	417,537	(93,579)
- increase/(decrease) in GST payable	(14,226)	(26,607)
- increase/(decrease) in employee benefits	67,227	74,090
Cashflows from operations	498,579	556,641

16 Events Occurring After the Reporting Date

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

Notes to the Financial Statements For the Year Ended 31 December 2017

17 Key Management Personnel Remuneration

The totals of remuneration paid to the key management personnel of Football Queensland Ltd during the year are as follows:

Short-term employee benefits	406,335	328,114
Post-employment benefits	38,389	30,834
	444,724	358,948

The following are classified as Key Management Personnel due to their role and responsibilities:

- Geoff Foster Chief Executive Officer
- Tracey Grierson Communications and Promotions Manager
- Michelle Mathewson CFO and Manager Major Assets & Partnerships
- Richard Griffiths Chief Operating Officer

18 Related Parties

(a). Directors

The names of the directors who have held office during the year are:

- Gregory Redington
- Andrew Johnston
- Glenn Smith
- Samantha O'Brien
- Benjamin Richardson
- Llewellyn Jury
- Tony Davis

The directors are not remunerated for their services provided to the consolidated entity, other than normal reimbursement type costs for travel etc.

19 Contingencies

The consolidated entity from time to time receives claims from member players in relation to sport injuries suffered by the players. The consolidated entity believes that it is adequately covered by its insurance to cover such claims and it is unlikely that the consolidated entity would be required to meet the costs of the claims, apart from the normal insurance excess requirements.

Notes to the Financial Statements For the Year Ended 31 December 2017

20 Company Details

The registered office of and principal place of business of the company is: Football Queensland Ltd Meakin Park 187 Meakin Road SLACKS CREEK QLD 4217

21 Financial Risk Management

The main risks Football Queensland Ltd is exposed to through its financial instruments are credit risk, liquidity risk and interest rate risk. The Company's financial instruments consist mainly of deposits with banks and customer receivables and loans.

The carrying amounts for each category of financial instruments measured in accordance with AASB139 as detailed in accounting policies to these financial statements, are as follows:

	Hote		
Financial Assets			
Cash and cash equivalents	4	2,605,901	2,229,782
Loans and receivables	5	548,285	375,399
Total financial assets	ä	3,154,186	2,605,181
Financial Liabilities Trade and other payables	8	637,759	236,787
Total financial liabilities		637,759	236,787
	13		

The above amounts also represent the financial instrument's fair values.

Directors' Declaration

In accordance with a resolution of directors of Football Queensland Ltd, the directors of the company declare that:

The Financial Statements and notes, as set out on pages 6 to 25, are in accordance with the Corporations Act 2001 and

- 1. a) comply with the Australian Accounting Standards Reduced Disclosure Requirements; and
 - b) give a true and fair view of the financial position as at 31 December 2017 and of the performance for the financial year ended on that date of the consolidated group.
- 2. In the directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.

Director	92	Director
Dated this	Greg Redington 24+h day of	Samentha O'Brien March 2018



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INDEPENDENT AUDITOR'S REPORT

To the members of Football Queensland Pty Ltd

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Football Queensland Pty Ltd (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 31 December 2017, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies and the directors' declaration.

In our opinion the accompanying financial report of Football Queensland Pty Ltd, is in accordance with the *Corporations Act 2001*, including:

- Giving a true and fair view of the Group's financial position as at 31 December 2017 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards Reduced Disclosure Requirements and the Corporations Regulations 2001.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information

The directors are responsible for the other information. The other information obtained at the date of this auditor's report is information included in the directors' report, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.



In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards - Reduced Disclosure Requirements and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report at the Auditing and Assurance Standards Board website (http://www.auasb.gov.au/Home.aspx) at:

http://www.auasb.gov.au/auditors_responsibilities/ar3.pdf

This description forms part of our auditor's report.

BDO Audit Pty Ltd

D P Wright

Director

Brisbane, 24 March 2018



2017 FQ People

Executive Office

Geoff Foster Richard Griffiths (from September 2017) Michelle Mathewson

Tracy Grierson

Chief Executive Officer Chief Operating Officer Financial Controller

Marketing, Media & Sponsorship Manager

Administration

Dianne McKay (to September 2017) PA to CEO/Reception Toni-Ann Drake (from September 2017) PA to CEO/Reception

Dennise Cock

Technical Department Administrator Breeanna Reidy (to June 2017) **Marketing Coordinator** (from June 2017) Yanith Rajdev **Marketing & Media Coordinator**

Matthew Dorman Blake Birt

(to June 2017) (to December 2017) (to June 2017)

Brad Rathbone Duncan Sims

(from August 2017) (to June 2017)

Jess Mathewson Rob Wilson

Carl Turner

Ricky Griffin

(to April 2017) (from April 2017) (from October 2017) **Digital Coordinator Digital, Media & Communications Co-ordinator Multimedia Designer and Editor**

Head of Creative Special Projects

NCAS, Sanctioning, Disciplinary

Competition Administrator

Groundsman Groundsman Groundsman

Football Operations - Competition Management Services

Cath Ware National Systems Coordinator Wendy Acton **Competitions Manager** Carina Crockford **Competition Administrator** (to September 2017) **Competition Administrator** Pye Augustine **Competition Administrator** Cindy Simm (to March 2017) **Nathan Muir** (to June 2017) **Competition Administrator**

Talented Player Development

Charisse Wildman (from October 2017)

David Abela State Technical Director

Game Development

Dean Simpkins Skill Acquisition Trainer David Wiebe State Referee Manager Ted Kearney State Referee Coach Mark Simon-Green State Referee Coach

Sarah Willington Women's and Inclusive Development Officer

Tom McDonald (from October 2017) **High Performance Officer David Nugent Development Officer - SWQ Scott Grimshaw Development Officer - SEQ** Pat Hedges **Development Officer - SEQ** Tim Lunnon (to September 2017) **Development Officer - Wide Bay**

Tom McDonald (to October 2017) **Development Officer - CQ Trevor Edwards Development Officer - Futsal**

Auditor

Mr. Damian White

Director, BDO Audit (QLD) Pty Ltd

Accountant

BDO Kendalls (QLD) Pty Ltd

Legal Counsel Redchip Lawyers



Football Queensland Pty Ltd.

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